

03 November 2020

BSE Limited

Corporate Relationship Department 25th Floor, P.J. Towers, Dalal Street, Fort, Mumbai – 400 001

(Company Code - 10828)

Dear Sir,

<u>Sub: Press Release in respect of Unaudited Financial Results for the quarter ended 30 September,</u> <u>2020</u>

In continuation to our intimation dated 30 October, 2020, please find enclosed herewith the Press Release on the performance of the Company for the quarter ended 30 September, 2020.

Kindly take the same on record.

Thanking you,

Yours faithfully,
For Magma Housing Finance Limited

Priti Saraogi Company Secretary Membership No. A26360

Encl: as above



Magma Housing Finance' Assets Under Management grew 23% to Rs 3,554 Cr, PAT up 29.9% in Q2FY21

Mumbai, 3 November 2020: Magma Housing Finance, a Mumbai based National Scale Affordable Housing Finance Company has reported Assets Under Management (AUM) growth of 23% to Rs 3,554 crore, despite disruptions due to COVID-19. Disbursements stood at Rs 267 Cr and Stage-3 assets improved by 60bps YoY to 1.6% in Q2FY21. The company reported the bounce back to 87% of the pre covid level business in the second quarter.

Key highlights for Q2FY21:-

- Profit After Tax rose 29.9% (excl. impact of COVID provision of Rs 6.5 crore) to Rs 18.7 crore against Rs 14.4 crore in Q2FY20. Provisions have been set aside to cover any contingencies arising out of the Covid-19 pandemic fallout.
- Raised Rs.817 crore by the end of quarter through diverse base of lenders and Cost of Funds reduced by 54 bps YoY.
- Operating expenses reduced to 2.7% vs 3.5% of AUM in Q2FY20, as a result of operational efficiency and use of technology.
- Collections and customer segments have shown resilience and the absolute collection efficiency is just short by about 9% of pre-covid levels exuding trends of quick normalcy restoration.
- The company has launched a digital platform and recommended around 60% of its home loan customers for the Pradhan Mantri Awas Yojana (PMAY) benefits. The company has focused on safety of women borrowers who constitute 96% of the total loan originations.

Mr Manish Jaiswal, MD & CEO, Magma Housing Finance said, "During this pandemic times, the home is the most valuable asset and the demand for self-owned homes is witnessing a sharp rise in tier 2 and 3 towns. The collection numbers in absolute terms have grown by 52% in second quarter over first quarter. The semi-urban and rural economy demand is showing sharper growth in tier 2-3 towns when contrasted with tier 1 and metro towns. The government's PMAY scheme has direct benefits and reduces the EMI by almost Rs 3000/month for a typical EWS/ LIG customer. We are committed to building a strong national franchise to serve customers with meagre documentation in semi urban and rural India."



About Magma Housing Finance Limited:

Magma Housing Finance is an Affordable Housing Finance Company with National Presence is a 100% subsidiary of Magma Fincorp Limited. The company has AUM of 3,554 Crore and presence in 19 states with 103 branches and 30,000 customers as on 30 September 2020.

For more information please log on to: www.magmahfc.co.in

For media queries contact:

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